

# GCHSCP Social Care Commissioning Development Plan 2026/27

## PLAN



In **Q1**, we will engage with interface organisations to strengthen engagement with procurement activity.

In **Q3**, we will define the Tender Evaluation Scoring Matrix with the aim of it being better aligned to the evaluation of social care services.

## DO



In **Q2**, we will deliver workshops on what makes a good tender response.

By **Q4**, we will support the market to be 'Tender Ready' and support smaller organisations to understand the roles and responsibilities involved with the tender process from beginning to end.

## ANALYSE



In **Q1**, we will undertake an analysis of the responses to Fair Work First to inform what supports are required in tendering and contract management.

In **Q2**, we will undertake an analysis of award questions to ensure the views of people with lived and living experience are at the centre of what is being asked in tenders.

## REVIEW



In **Q3**, we will review the use of selection criteria and timing of Requests for Documentation in tenders to ensure the process is proportionate and not prohibitive to SMEs.

By **Q4**, we will have new Legal Terms and Conditions of contracts that have achieved standardisation.