



Item No: 6

Meeting Date: Wednesday 18 January 2017

Glasgow City Integration Joint Board

Report By: Susanne Millar, Chief Officer Strategy, Planning & Commissioning / Chief Social Work Officer

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ADVOCACY TENDER

Purpose of Report:	The purpose of this report is to inform the Integration Joint Board of the outcome of a concluded tender for Independent Advocacy Services in Glasgow.
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Recommendations:	The Integration Joint Board is asked to: a) note this report; and b) direct NHS Greater Glasgow and Clyde to maintain the contract for Advocacy Services to the value of £744,455 per annum (pro-rata in 2016/17).
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Implications for Integration Joint Board:

Financial:	The new contract represents a saving of £84,950 per annum to the Integration Joint Board, with a part year effect in 2016/17.
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Personnel:	None
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Legal:	The Integration Joint Board is not legally empowered to hold contracts relating to service delivery, therefore the contract for Advocacy services will be held by NHS Greater Glasgow and Clyde
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Economic Impact:	None
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Sustainability:	None	
Sustainable Procurement and Article 19:	None	
Equalities:	None	
Risk Implications:	None	
Implications for Glasgow City Council:	None	
Implications for NHS Greater Glasgow & Clyde:	The contract for advocacy services will be held by NHS Greater Glasgow and Clyde	
Direction Required to Council, Health Board or Both	Direction to:	
	1. No Direction Required	
	2. Glasgow City Council	
	3. NHS Greater Glasgow & Clyde	✓
	4. Glasgow City Council and NHS Greater Glasgow & Clyde	

1. Purpose

- 1.1 The purpose of this report is to inform the Integration Joint Board of the outcome of a recently concluded tender for Independent Advocacy Services in Glasgow.

2. Background

- 2.1 The variety of existing contracts for advocacy services managed by NHS GGC were scheduled to expire in 2016.
- 2.2 Whilst the option existed to extend those contracts, the Executive Management Team of the GCHSCP concluded in late 2015 that it was timeous to retender in 2016
- 2.3 This was in order to streamline contractual arrangements into one single contract, the monitoring and finances of the separate contracts for Adult Mental Health, Older People & Physical Disability, Learning Disability and Adult Support and Protection in order to also include Prison Healthcare provision.

3. Advocacy Tender

- 3.1 The Tender was published in May 2016 by NHS Greater Glasgow and Clyde's Procurement Team with a closing date in late July.
- 3.2 Three organisations submitted completed tenders. Of these, one organisation submitted a return which was over budget, this organisation was therefore excluded from the process.
- 3.3 Submissions from the remaining two organisations were reviewed by NHS Procurement and officers from the Partnership in August 2016, and both organisations attended meetings to clarify any points of detail not clear in original submissions.
- 3.4 Following completion of evaluations and clarification on points of detail, and having issued notification to bidders and completing the 10 day standstill period, it is confirmed that the Advocacy Project (Scotland) Ltd have been successful in this tender and NHS Procurement are concluding contractual arrangements.
- 3.5 The total evaluation scores for the two organisations is shown in the table below:

Organisation	Total Scored (out of 100)
The Advocacy Project	91.63
Equal Say	85.01

- 3.6 The new contract came into effect on 1st December 2016, the contract is initially for 3 years, with the option to extend for a further 2 year period.
- 3.7 The unsuccessful bidder, Equal Say Limited, submitted a judicial review of the decision, which was rejected by a judge on 9th December 2017. The provider has until 31st December to submit an appeal against this decision; an update will be provided verbally at the Integration Joint Board on 18th January 2017.

4. Recommendations

- 4.1 The Integration Joint Board is asked to:
- a) note this report; and
 - b) direct NHS Greater Glasgow and Clyde to maintain the contract for Advocacy Services to the value of £744,455 per annum (pro-rata in 2016/17).

DIRECTION FROM THE GLASGOW CITY INTEGRATION JOINT BOARD

1	Reference number	180117-6-a
2	Date direction issued by Integration Joint Board	18 th January 2017
3	Date from which direction takes effect	18 th January 2017
4	Direction to:	NHS Greater Glasgow and Clyde
5	Does this direction supersede, amend or cancel a previous direction – if yes, include the reference number(s)	No
6	Functions covered by direction	Advocacy services to those client groups outlined in this report
7	Full text of direction	NHS Greater Glasgow and Clyde are directed to maintain the contract for advocacy services to the value of £744,455 per annum (pro-rata in 2016/17)
8	Budget allocated by Integration Joint Board to carry out direction	£744,455 per annum (pro-rata in 2016/17)
9	Performance monitoring arrangements	As specified in the contract
10	Date direction will be reviewed	April 2019